

## **Short description of Organization and Networks contacted for acquisition of addresses for the Delphi studys**

### **BA Alumni Network**

A network of former students in Business Informatics at the Berufsakademie (BA) (en.: University for Cooperative Education) Heidenheim

### **Business Women Bodensee (BWB)**

“Business Women Bodensee is a network in the Lake Constance region, including members from Austria, Germany and Switzerland. It is a network of business women, women in senior management positions and female entrepreneurs to provide a platform to exchange knowledge and experience and to form business partnerships and cooperation.” ([www.bwb-netzwerk.de](http://www.bwb-netzwerk.de))

### **Dublin Chamber of Commerce**

“The Dublin Chamber of Commerce is the oldest and largest chamber of commerce in Ireland and represents 1,400 companies across the Greater Dublin Area.” ([www.dubchamber.ie](http://www.dubchamber.ie))

### **Future Skills and Labour Market Research Unit at FAS**

“The Skills and Labour Market Research Unit has been established, within the context of the Government's Expert Group on Future Skill Needs, to provide a specialist research resource in the area. Specifically, the Unit has established a national skills database consisting of relevant data on skills demand and supply in the economy. This database will be the foundation for a series of forecasting studies to be conducted by the Unit into various sectors of the economy on an annual basis.” (<http://www.fas.ie>)

### **German-Irish Chamber of Industry and Commerce in Ireland**

“The German-Irish Chamber of Industry and Commerce was established in 1980 with the objective of fostering bi-lateral trade and investment between Ireland and Germany and now has a membership base of over 300 Irish and German companies spread across a broad range of sectors.” (<http://ireland.ahk.de/index.php>)

### **Irish Business and Employers Cooperation (IBEC)**

- “provides a wide range of services to over 7,500 member businesses and organisations from all sectors and of all sizes;
- is the umbrella body for Ireland’s leading industry groups and associations;
- is the national voice of Irish business and employers.”

([www.ibec.ie](http://www.ibec.ie))

### **International Centre for Education and Learning Technologies (ICELT)**

“The establishment of the International Centre for Education and Learning Technologies (ICELT) in National College of Ireland (NCI) represents the most exciting and dynamic new development between education and industry in Ireland today.” (<http://www.ncirl.ie/ICELT/>)

### **Irish Institute of Training and Development (IITD)**

“The Irish Institute of Training & Development (IITD) is the professional body representing members involved in or concerned with human resource training and development in Ireland. Members work in all sectors – business, industry, consultancy, voluntary, public sector, education and the community.

IITD was set up in 1969 and was originally known as the IITM. We now have approximately 2,000 professional and student members throughout the country all enjoying the benefits of our regional chapters.” (<http://www.iitd.ie/>)

### **Irish Small & Medium Enterprises (ISME)**

“Small and Medium Enterprises in Ireland were guaranteed an independent voice in 1993 when ISME - the Irish Small & Medium Enterprises Association, was formed. It has been successfully fulfilling its role as the Independent Business Organisation because, uniquely, it relies on the resources of its members and not those of big business. ISME offers a comprehensive range of advisory services and training/development programmes designed to enhance the day-to-day running of members' businesses.” ([www.isme.ie](http://www.isme.ie))

## **Linkedin**

“LinkedIn is an online network of more than 14 million experienced professionals from around the world, representing 150 industries.” ([www.linkedin.com](http://www.linkedin.com))

## **Skillnets**

“Skillnets is an enterprise-led support body whose mission is to enhance the skills of people in employment in Irish industry to support competitiveness and employability. Skillnets is funded from the National Training Fund and its stakeholders include leading employer and employee representative bodies - IBEC, Chambers Ireland, CIF, SFA, ICTU.” (<http://www.skillnets.com/>)

## **Small Firms Association (SFA)**

“The Small Firms Association (SFA) is the national organisation exclusively representing the needs of small enterprises in Ireland. The SFA provides economic, commercial, employee relations and social affairs advice and assistance.

With over 8,000 member companies, the SFA secures the best deal for small firms by providing dedicated professional support and by offering an unparalleled range of services to members.” ([www.sfa.ie](http://www.sfa.ie))

## **Software Technologie Initiative e.V. (STI)**

“The Software Technology Initiative provides manifold services in the area of software engineering with a focus on small and medium-sized enterprises. This includes training and consulting as well as the exchange with and access to research.” ([www.sti-ev.de](http://www.sti-ev.de))

## **Webgrrls e.V.**

Webgrrls.de is the network for female specialists and executive managers in e-media. Its goal is professional development and representation of women within the industry. Webgrrls.de provides a forum for knowledge transfer, exchange of experience, jobs, strategic alliances and mentoring.

## **XING**

XING provides its members with a social infrastructure and other applications needed to enable professional networking – in many of the world's languages. XING is international and designed for use across industry sectors. The different languages available allow networking and business development to be carried out in the international market. XING is an open network, meaning that members benefit from its full business potential.

Based in Europe, XING AG operates in full compliance with the strict data protection and privacy regulations set by the European Commission. XING is aimed at entrepreneurs, decision makers, leading professionals, freelancers and the managers of the future. ([www.xing.com](http://www.xing.com))